

COMPETENCE CENTRE FOR MINING & MINERAL RESOURCES

Canada Workshop – December 12, 2013 – Berlin
Christopher Schmidt

Enhancing
Canadian-German
strategic partnerships.

Photo courtesy of Diavik Diamond Mines Inc. (Rio Tinto) - NWT



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MINING & MINERAL RESOURCES

Supported by:



on the basis of a decision
by the German Bundestag

AGENDA

- Background
- Mandate & Objectives
- Advisory Board
- International Network
- Activities & Partners

BACKGROUND

2010 Kick-Off

- New raw materials strategy & founding of German Mineral Resources Agency (DERA)
- Visit of the minister Brüderle in Toronto 2010

2011 Research Study

- Pilot study: Opportunities for German companies in Canadian mineral resources sector
- Presentation of results at symposium at Ministry of Economics and Technology (BMWFi)

2012 Competence Centre

- 3-year project full-funded by BMWFi to enhance Canadian-German strategic partnerships in the mining sector
- Establishing a Competence Centre for Mining and Mineral Resources as the first point of contact for Canadian and German companies

MANDATE & OBJECTIVES

1. Providing market information to Germany
 - Increase market transparency for industry and public sector stakeholders
 - Communicate business opportunities to German industry and associations in the resource sector
2. Establish central contact for the Canadian Resource market
 - Establish market expertise of the industry & business network in Canada
 - Provide a centralized platform to coordinate activities in Canada
3. Enhance bilateral business relationships in the mining sector
 - Support diversification of supply sources for German industry and support bilateral relationships in the resource market



MANDATE & OBJECTIVES

4. Working together with partners in Canada and Germany

- Support the German Mineral Resources Agency (DERA) as partner in Canada
- Provide forums and events to support business contacts and networking
- Organization of events together with German and Canadian stakeholder

5. Providing consulting services for German companies

- Support German companies in establishing business activity in Canada
- Provide support for German industry to improve access to strategic metals
- Communicate market opportunities to German industry and associations



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MANDATE & OBJECTIVES

6. International coordination of German chambers with resource focus

- Building an international network between German bilateral chambers active in the mining sector
- Establish an international newsletter exclusively on mining activities

7. Competence Centre Advisory Board

- Support implementation of German raw materials strategy
- Support the German resource initiative
- Raise awareness about Canada as resource supplier and mining market
- Working on strategic questions and analyze market trends



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ADVISORY BOARD - ORGA

Federal Ministry of Economics and Technology (Principal)

Three-year project (full sponsored)



Jochen Tilk (Former CEO & President INMET Mining)

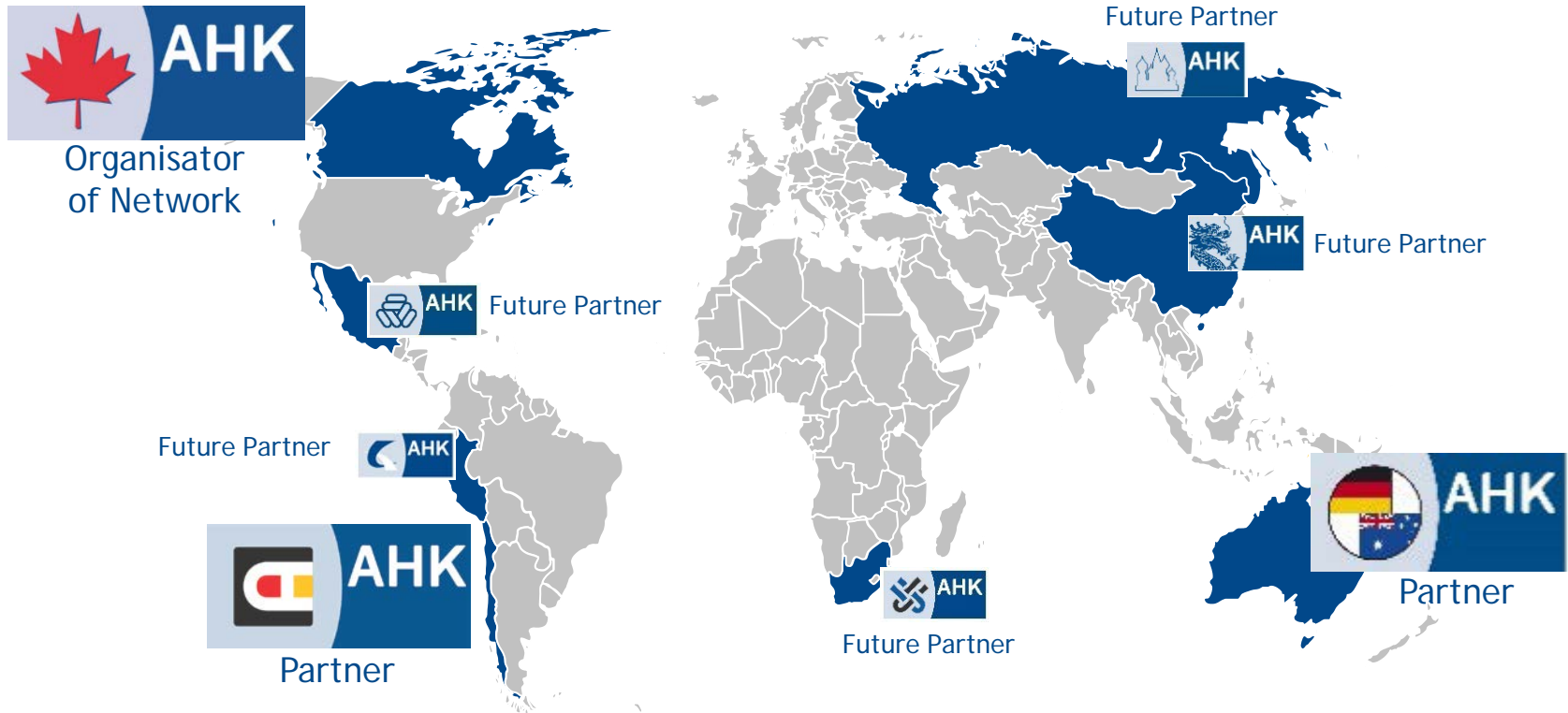
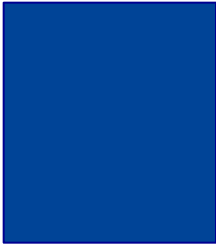
Robert Hardt (CEO & President Siemens Canada)

Carles Navarro (CEO & President BASF Canada)

ADVISORY BOARD - TASKS

- Supporting the Competence Centre as **independent advisory board**
- Reinforcing the **political strategic long-term** effect of the centre
- Providing of **external practical knowledge and expertise** about the resource markets from both countries (Canada & Germany)
- Advising the Competence Centre with regards to **long-term strategy and strategic focus**
- Supporting the Competence Centre with **strategic projects, activities and studies**

INTERNATIONAL MINING NETWORK



SELECTED ACTIVITIES

- **April 24, 2013:** Workshop “Canadian-German Partnerships in the Supply Sector” , Sudbury
- **June 7, 2013:** Breakfast Seminar “Mining and Renewable Energies – Focus on Wind Energy”
- **September 2013:** Mines Operators and Maintenance Conference MEMO 2013
- **September 2013:** Renewable Energy and Mining Summit, Toronto
- **October 8, 2013:** Presentation “Canada: Promising Tungsten Supplier” at DERA Workshop
- **October 28, 2013:** Head of Delegation Germany at Naturallia 2013, Sault Ste. Marie
- **November 2013:** 41th Annual Geoscience Forum 2013
- **January 2014:** Vancouver Round Up Conference 2014
- **February 2014:** 143rd SME Annual Meeting and Exhibit
- **May 2014:** CIM Convention 2014
- **October 2014:** Deep Mining



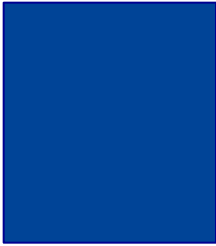
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GERMAN PRESENTATION ROOM



“The mineral resources value-added chain – more efficiency with German technology” – March 4th, 2014

Part I: Germany's Mineral Resources Strategy

Part II: Mining Expertise made in Germany

Part III: Efficiency in Mineral Processing

Convention



March 2-5, 2014
Metro Toronto
Convention Centre
Toronto, Canada



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SELECTED PARTNERS



Bundesministerium
für Wirtschaft
und Technologie



CAMCHAL
CAMARA CHILENO-ALEMANA



The Mining Association of Canada
ADVOCACY STEWARDSHIP COLLABORATION



BDI
Bundesverband der
Deutschen Industrie e.V.



NWT & NUNAVUT
CHAMBER OF MINES

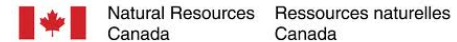


PDAC

Helmholtz-Institut Freiberg für Ressourcetechnologie



VDMA



Natural Resources Canada
Ressources naturelles Canada



GERMANY
TRADE & INVEST



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Federal Ministry
of Economics
and Technology



COMPETENCE CENTRE FOR
MINING & MINERAL RESOURCES

OUR TEAM



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(Website launch January 2014)



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(Website launch January 2014)



Thank you and Glückauf!



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