



Australian Government
Australian Trade Commission



International Briefing

German – Australian Opportunities | Mining & Resources Tuesday 13 November 2012

Australia's mining and resources sector is continuing to grow, with investment expected to remain near historically high levels until the middle of the decade. The demand for new suppliers, technologies and innovative infrastructure to deliver existing and future projects has never been greater.

Australia will remain a leading player in many segments of the global mining industry. Owing to its substantial deposits, the country possesses an array of minerals including iron ore, nickel, bauxite, copper, gold, silver, uranium, diamonds, zinc and coal. The value of the mining sector is forecast to reach €95bn by 2016, growing at an annual average rate of 4.3% over the forecast period, from €77bn in 2011.

About the Seminar

The Australian Trade Commission, in partnership with the Governments of South Australia, Queensland, Western Australia and the Essen Chamber of Commerce invite you to attend a half-day business briefing focusing on the Australian opportunities available in the mining and resources supply chain open to German companies

Programme

Industry experts will brief delegates on opportunities in the supply chain including road works, rail, port, water and energy generation, mining equipment, technology and services, workforce, and supply chain infrastructure plus the Australian economy and its position within global markets. Speakers include:

- **Australia and New Zealand Banking Group Limited** – The Australian mining and resource sector, financing and future opportunities
- **Australian State Governments** – Examples of State specific opportunities
- **Schenck Process GmbH** – Case Study
- **Austrade** – Help available to support your expansion into Australia

Why you should attend

- Learn about specific supply chain opportunities presented by large scale resources projects.
- Gain a deeper understanding of the strengths of the Australian mining, resources, energy and associated sectors.
- Network with sector experts, peers and State and Federal Government representatives.
- Understand the economic drivers contributing to Australia's annual <3% growth rate.
- Discover how the Australian Trade Commission and State Governments can practically support your expansion strategies.

Full Agenda see [page 2](#)



Important information

Date	13 Nov 2012
Time	9:30 – 13:00
Location	IHK zu Essen, Am Waldthausenpark 2 45127 Essen

REGISTRATION:

To participate please register by email:
andreas.seidel@austrade.gov.au

This event is free of charge including a light lunch.

Who should attend?

German companies who are interested in exploring supply chain opportunities for investment, business development and partnerships in the Australian mining and resources sectors.

In partnership with:



Industrie- und Handelskammer für Essen, Mülheim an der Ruhr, Oberhausen zu Essen

Registration essential | email: andreas.seidel@austrade.gov.au
Contact: Andreas Seidel, Australian Trade Commission, Phone: +49 69 90 558 113

AGENDA

Guest arrival for registration and coffee from 9:00am – 9:30am

9:30 – 9:40 **Welcome**

Veronika Lühl, Deputy Managing Director, Chamber of Industry and Commerce of Essen

9:40 – 9:50 **Australia as a business destination**

Stefan Augustin, Senior Investment Manager, Australian Trade Commission

9:50 – 10:15 **The Australian mining and resource sector, financing and future opportunities**

Peter Sargent, Head of Global Loans and Transaction Banking, Europe, Australia and New Zealand Banking Group

10:15 – 10:40 **Queensland's resource led boom: opportunities for European companies**

Ken Smith, Trade Commissioner for Europe, Agent General, Queensland Government

10:40 – 11:00 **Coffee Break**

11:00 – 11:25 **South Australia – accessing our resources**

John Rees, Business Development Director, Investment, Government of South Australia

11:25 – 11:50 **Western Australia: a wealth of opportunity**

Kevin Skipworth CVO, Agent General for Western Australia, Government of Western Australia

11:50 – 12:15 **Case study: Activities in Australia, market strategy and outlook**

Philip Morris, Manager Innovation & International Coordination, Research & Development, Schenck Process GmbH

12:15 – 12:20 **Concluding Remarks**

Guests are invited to stay for a **light networking lunch**

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