

# Invitation

## Opportunities for Canadian and German Companies

### Producers' link to the German Market German Mineral Resources Agency - DERA (Deutsche Rohstoffagentur)

March 7th, 2012

MTCC North Building, Room 206BA

09:00 a.m. – 12:00 a.m.

We welcome you to learn more about the expertise of the German Mineral Resources Agency (DERA) and to meet business and research representatives from Germany. We facilitate contact to German experts and companies, as well as open doors to the German market. This session is designed to give insight to German technologies and expertise and to facilitate a link between Canadian producers and German buyers.

The German Mineral Resources Agency (DERA) is the central German platform for information and consultation on non-renewable resources such as metals, industrial minerals and rocks, aggregates, and energy resources. It was founded in October 2010 by the Federal Ministry of Economics and Technology and is an integral part of the Federal Institute for Geosciences and Natural Resources (BGR).

Germany is a major importer of raw materials and a producer of a huge variety of high technologies; therefore, secure supply chains through open and transparent markets are crucial for the future wellbeing of this economy. A diversification of supply sources seems as important as the strategic assessment of promising business models and new partners.

**Everybody is welcome - onsite registration will be accepted**

In cooperation with

[Helmholtz Institute Freiberg for Resource Technology](#)



Jointly organised with



CANADIAN GERMAN CHAMBER OF INDUSTRY AND COMMERCE INC.  
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Followed by opening remarks by the Canadian as well as the German Embassy this session will feature various short presentations from leading scientific and industry representatives from Germany. The Canadian German Chamber of Industry and Commerce Inc. (CGCIC) provides the link between German and Canadian businesses and promotes bilateral economic relations. The CGCIC has established a new division (Mining & Mineral Resources) exclusively dedicated to support both Canadian and German companies to find business partners or diversify their supply sources/client base. The final part of the program will be dedicated to networking and provide an opportunity to speak directly to German representatives.

## Agenda

March 7th, 2012, 09:00 a.m. – 12:00 a.m., MTCC North Building, Room 206BA

- 09:00 **Welcoming and Opening Remarks**  
Manfred Auster, Economical Counsellor, Embassy of the Federal Republic of Germany, Ottawa, Canada  
Andrée Cooligan, Counsellor Commercial, Embassy of Canada, Berlin, Germany
- 09:10 **Tasks and Goals of the German Mineral Resources Agency (DERA)**  
Dr. Volker Steinbach, Head of the German Mineral Resources Agency (DERA)
- 09:20 **Biomining for Metal Extraction from Ore and Waste**  
Dr. Axel Schippers, Federal Institute for Geosciences and Natural Resources (BGR)
- 09:30 **Analytical Fingerprinting of Ta (“Coltan”), Sn and W Ore Concentrates**  
Dr. Torsten Graupner, Federal Institute for Geosciences and Natural Resources (BGR)
- 09:40 Questions & Answers
- 09:50 **A New Division for Mining and Mineral Resources - Services and Activities**  
Aarti Mona Soerensen, Canadian German Chamber of Industry and Commerce
- 10:00 **The Helmholtz-Institute Freiberg - resource technology “Made in Germany”**  
Prof. Dr. Jens Gutzmer, Dr. Andreas Klosek, Helmholtz Institute Freiberg for Resource Technology
- 10:10 **Mineral exploration in Germany - activities and opportunities**  
Prof. Dr. Thomas Seifert, Prof. Dr. Jens Gutzmer, Helmholtz Institute Freiberg for Resource Technology
- 10:20 Questions & Answers, Coffee Break
- 10:40 **Alliance for resources – a German industrial initiative in the mining sector**  
Dr. Dierk Paskert, Managing Director Rohstoffallianz
- 10:50 **Resource evaluation from metals and minerals to coal and oil sands**  
Keith McCandlish, AGL Associated Geosciences Ltd. and Bernd Teigler, DMT GmbH & Co. KG
- 11:00 **Geophysical surveys for exploration, infrastructure and environmental projects**  
Doug McConnell, AGL Associated Geosciences Ltd. and Paul Althaus, DMT GmbH & Co. KG
- 11:10 **Advangeo - application of artificial neural networks for selection and evaluation of exploration targets**  
Dr. Andreas Barth, Managing Director, Beak Consultants GmbH
- 11:20 **Prospection and economic evaluation of rare-earth deposits**  
Dr. Rüdiger Schwarz, Managing Director, Geotec Rohstoffe GmbH
- 11:30 **The role of a mining contractor in the global mining industry**  
Jochen Greinacher, Deilmann-Haniel Shaft sinking GmbH and George Flumerfelt, Redpath Holdings
- 11:40 **Get together**